

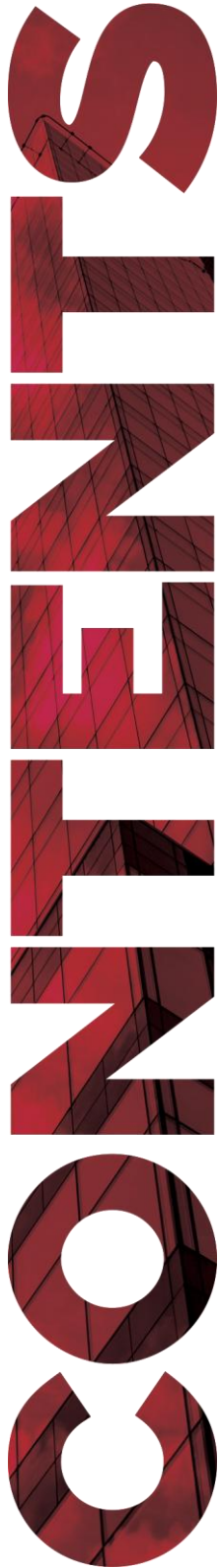


CORPORATE PRESENTATION



*We don't wait for opportunities.
We **create** them.*

2026



01

WHO WE ARE

PAGE 03

02

BACKGROUND OF COMPANY

Offices in Cyprus, Greece and the Balkans

PAGE 04

03

OUR SERVICES

Valuation Services, Core Services, Office & Commercial Services, Industrial & Logistics Services, Retail Services and Residential Services

PAGE 05 - 08

04

PROFESSIONAL QUALIFICATIONS

PAGE 09

05

COMPANY STRUCTURE

PAGE 10

06

COMPETITIVE ADVANTAGES

Valuation Department - Agency Department

PAGE 11

07

OUR CLIENTS - INDICATIVE

Valuation & Agency

PAGE 12 - 13

01

Who we are



Danos is a Chartered Surveying company founded in 1968 and since then has built up a large and varied customer base for which it provides a wide range of professional services that include property management, project management, planning and development advice, property agency, valuations and market research.

BNP Paribas Real Estate and Danos formed a strategic alliance in 2008 and as a result work upon an affiliation agreement in Greece and in selective projects in Cyprus and Serbia with BNP Paribas Real Estate bringing a broad international expertise and Danos providing a deep knowledge and base of experience duly adjusted to suit the local market conditions.

Headquartered in France, BNP Paribas Real Estate is one of the world's leading Real Estate services companies operating in more than 23 countries. BNP Paribas Real Estate exists to build long-term relationships with clients and to demonstrate continual excellence in order to help clients build profits, grow their businesses and achieve their ambitions.



02 Background of Company

Offices in Cyprus, Greece and the Balkans

- Cyprus: Nicosia office established in 1968
- Greece: Thessaloniki and Athens offices established in 1995
Chania office established in 2010 and Heraklion in 2011
- Serbia: Belgrade office established in 2009



- Full range of services with significant track record.
- High quality and expertise in corporate client representation.
- Experience since 1968.

- Danos Greece is an alliance member of BNP Paribas Real Estate.

Our company has formed a strategic alliance with BNP Paribas Real Estate, one of the leading real estate consultancies in Europe thus increasing the impact of Danos company in the market.

- Registered RICS company.

Personnel

Cyprus: 11 employees

Athens: 15 employees

Thessaloniki: 7 employees

Crete: 10 employees

Belgrade: 5 employees

Outsourced Associates Network: 45 professionals

03

Our Services



Valuation Services

FINANCIAL VALUATIONS

- Mergers & Acquisitions
- Liquidations
- IFRS / IAS Valuations
- Purchase Price Allocation (PPA)
- Real Estate operations (Sale & Leaseback, etc.)
- Valuations for Share Exchange Transactions

Full compliance with the “Red Book” of the Royal Institution of Chartered Surveyors (RICS), the “Blue Book” of the European Group of Valuers’ Associations (TEGoVA) and local regulations.

VALUATIONS

- Mortgage Valuations
- Commercial Property
- Residential Property
- Industrial Property
- Portfolio Valuations
- Insurance Valuations (reinstatement cost)

ADVISORY

- Corporate Restructuring
- Private Equity Operations (Management Buy-Outs, etc.)
- Solvency Opinions
- Due Diligence
- Litigation support

Core Services

- Feasibility Studies (Highest & Best Use studies)
- Valuations
- Technical Due Diligence
- Property Management / Facilities Management
- Agency & Negotiations
- Investment Advice & Portfolio Management
- Market Studies & Location Analysis
- Development Advice, Tax, Legal, Planning and Design



Office & Commercial Services

- Agency Leasing & Selling: Strategic market plan to suit each client's property or portfolio
- Portfolio Leasing: Coordinated marketing and leasing strategies of the property portfolio
- Investment Sales: Real Estate transactions, efficient use of capital, credit resources, mitigation of tax burdens
- Valuation: Risk assessment, investment options, capital allocation and redeployment opportunities
- Market Studies: Feasibility studies, Relocation studies, etc



Industrial & Logistics Services

- Intelligent market knowledge and thinking.
- Best-in-class representation of industrial & logistics occupiers.
- Full understanding of the specific industrial & logistics sector to place the business in the best locations, to maximise profits and future sustainability.
- Feasibility and market studies to optimise development of an industrial or warehouse site, technical due diligence, environmental studies.
- Vast expertise in construction management and property management provide the optimum one stop high-quality professional service to property owners and companies.



Retail Services

- Development of profound feasibility and market studies to seek the optimum development of a retail site and penetration studies to advise on the best way to locate a retail activity in a specific market.
- Expertise in property management provides the services to retail property owners and retailers alike.
- Detailed marketing strategies to promote or find real estate assets and meet the specific needs of clients.
- Coordinated marketing and leasing of multi-market retail property. This strategy leverages the entire retail property portfolio, thereby increasing overall retail community exposure.



Residential Services

Since 1968 Danos has been recognised as a leader in Real Estate brokerage.

We offer:

- A wide selection of urban and rural residential properties.
- Unique vacation homes.
- Land plots.
- Rental brokerage.
- Relocation and settling-in services.
- Property management.
- Project management.
- Mortgage financing through related companies.



04 Professional Qualifications

Professional Qualifications



- Royal Institution of Chartered Surveyors (RICS)
- The Institute of Revenues Rating and Valuation (IRRV)
- The International Real Estate Federation (FIABCI)
- Cyprus Valuers Association (CVA)
- The Scientific Technical Chamber of Cyprus (ETEK)
- The Hellenic Valuation Institute (HVI)
- The Association of Greek Valuers (A.VA.G.)
- The European Group of Valuers' Associations (TEGoVA)
- Economic Chamber of Greece (OEE)
- The Urban Land Institute (ULI)
- The Investment Property Forum

- The Technical Chamber of Greece (TCG)
- The Registry of Certified Valuers of the Ministry of Finance
- The European Real Estate Society (ERES)
- The International Real Estate Society (IRES)
- The Chartered Institute of Building (CIOB)
- The Athens Bar Association (DSA)
- National Association of Valuers of Serbia (NAVS)
- Hellenic - French Chamber of Commerce and Industry (CCIFG)



05

Company Structure



- Administration / Marketing.
- Sector Valuation & Research.
- Property & Project Management services.
- Sector Agency / Market Research services.
- Financial & Human Resource Department.
- International Business Department.
- Legal Department.

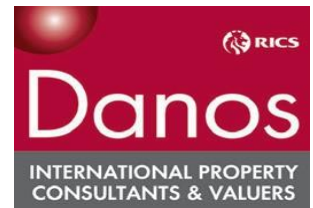


06

Competitive Advantages

Valuation Department

- Experience - more than 500 valuations per month.
- International Standards according to the regulations of RICS, TEGoVA, and IVS.
- Global recognition.
- Professionalism – Credentials.
- Expertise – Multi-disciplined.
- Integrity – Brand name since 1968.



Agency Department

- Real Estate Agent Registration Number 1 in Cyprus.
- Corporate approach and international know-how.
- Experience since 1968 with more than 6,000 agency deals as a track record.
- International Standards according to the regulations of the RICS.
- Trustworthy and Effective.



07

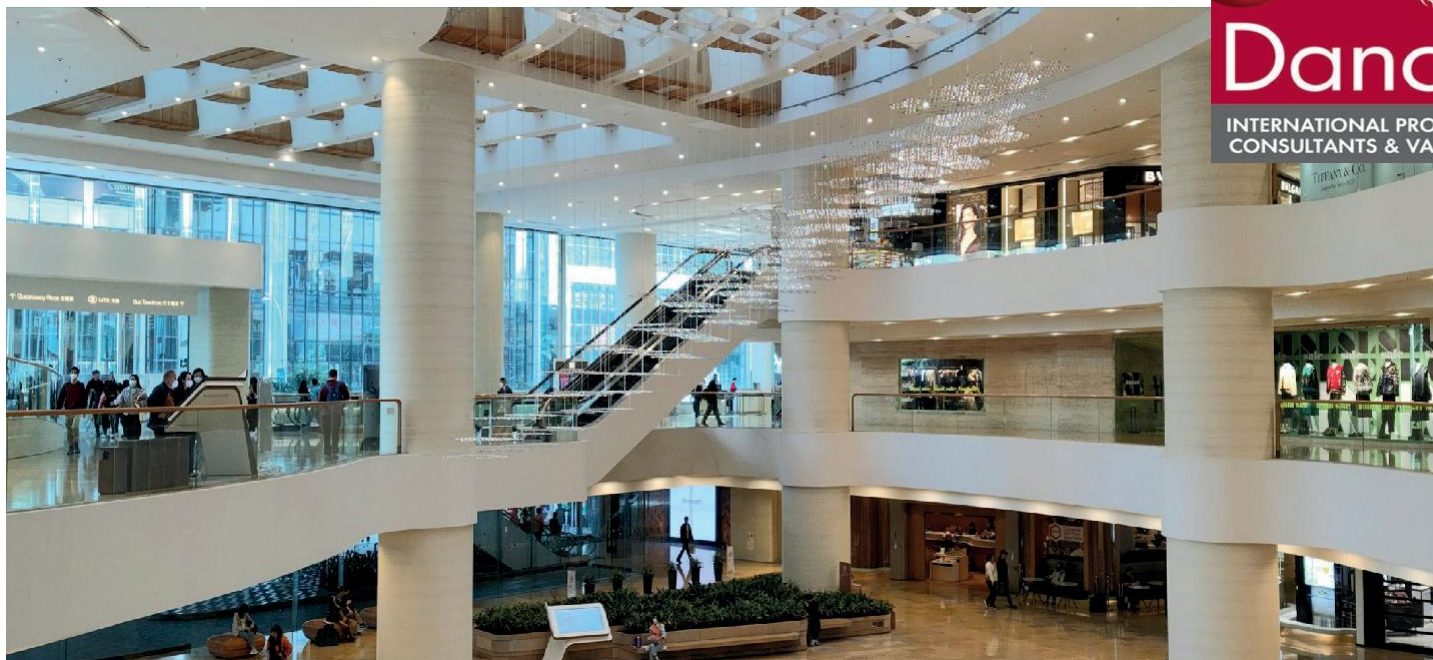
Our Clients – Indicative

- BAIN CAPITAL
- BLUE HOUSE
- BROOK LANE CAPITAL
- DIMAND
- doValue
- DROMEUS CAPITAL GROUP
- EURASIAN REAL ESTATE
- FORTRESS
- HINES
- INTRUM
- LEPTOS
- ORILINA PROPERTIES
- PRIMONIAL REIM
- PRODEA INVESTMENTS
- SONAE SIERRA
- TRASTOR
- ZEUS INTERNATIONAL
- LAMDA DEVELOPMENT
- INGRAP OMNI
- J&P
- TEN BRINKE
- NIKAS
- IKEA
- UNIVEREXPORT
- DELTA MAXI GROUP
- JYSK
- HC LEASING
- AUTOHELLAS HERTZ
- SEMELI ESTATE
- HELLENIQ ENERGY
- GEK TERNA
- AVIN
- CORAL
- ALUMIL
- BESICO
- MILENIJUM OSIGURANJE
- BEKAMENT
- BLUE CENTER
- AW ARLON GLOBAL
- MILSPED GROUP
- MOL
- VERO
- FORMA IDEALE





- NIS
- REA HOSPITAL
- HENRY DUNANT HOSPITAL
- MERCATOR
- WD CONCORD
- AIR SERBIA
- HYPO GROUP
- MAXI PROTEIN
- INTERAMERICAN
- INTERLIFE INSURANCE
- ASPIS PRONIA
- SOCIETE GENERALE
- EUROBANK
- CREDIA BANK
- NATIONAL BANK OF GREECE
- PIRAEUS BANK
- BANK OF CYPRUS
- PROCREDIT BANK
- AIK BANKA
- ALPHA BANK
- CREDIT AGRICOLE
- POSTANSKA STEDIONICA BANK
- API BANK
- EUROPEAN BANK (EBRD)
- NBL BANK
- ALTA BANKA
- CDB BANK
- UNICREDIT
- Banca Intesa
- MIRA BANK
- RAIFFEISEN BANK
- OTP BANK
- Accor
- HHG
- METAXA HOSPITALITY GROUP
- METROPOLIS PALACE
- MK GROUP
- OLYMPIAKOS BC
- TIF-Helexpo
- OAKA
- REPUBLIC OF CYPRUS
DEPARTMENT OF LAND AND
SURVEYS
- HELLENIC REPUBLIC ASSET
DEVELOPMENT FUND
- EY
- GRANT THORNTON



GREECE

Athens

1, Eratosthenous Str. & Vas.
Konstantinou Ave., 11635
Tel.: +30 210 7 567 567
E-mail: office@danos.gr

Thessaloniki

4, Aristotelous Str., 54623
Tel.: +30 – 2310 244 962
E-mail: info.thes@danos.gr

Crete

Danos - Melakis Heraklion
67, Dimokratias Ave., 71306
Tel.: +30 – 2810 282822
E-mail: info.crete@danos-melakis.gr

Crete

Danos - Melakis Chania
8th Dekemvriou & 1,
Papanastasiou Str., 73134
Tel.: +30 28210 50900
E-mail: info.crete@danos-melakis.gr

An alliance member of



**BNP PARIBAS
REAL ESTATE**

www.danos.gr

CYPRUS

Nicosia

103 Andrea Avraamidi Str.,
2024, Strovolos
Tel.: +357 – 22 31 70 31
E-mail: sales@danos.com.cy

www.danos.com.cy

SERBIA

Belgrade

11D, Crvene Armije Boulevard,
f1/ap 4, 11070
Tel.: +381 – 11 2600 603
E-mail: office@danos.rs

www.danos.rs

